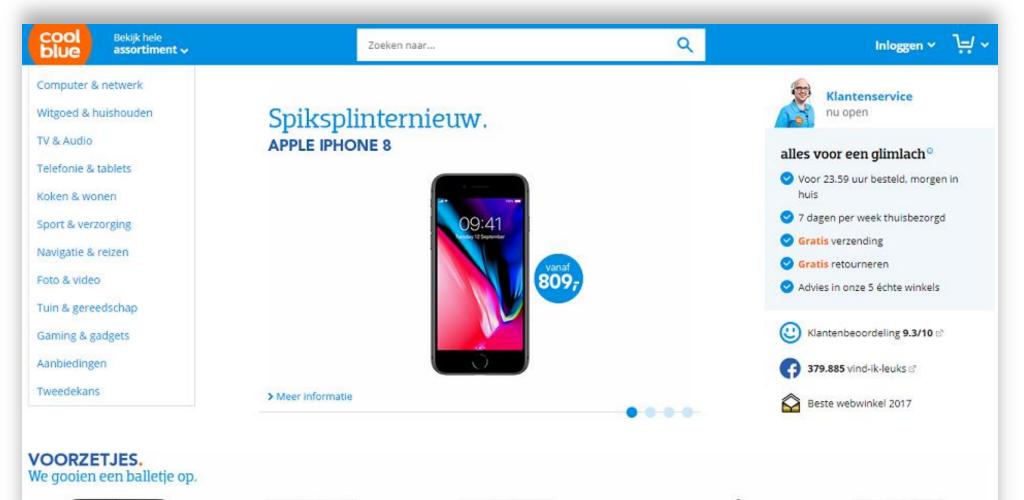
The Cherry Model Four seasons of innovating IT organisations

Anneke Keller – March 2024

2007 TomTom



2013 Coolblue



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2018 Jumbo

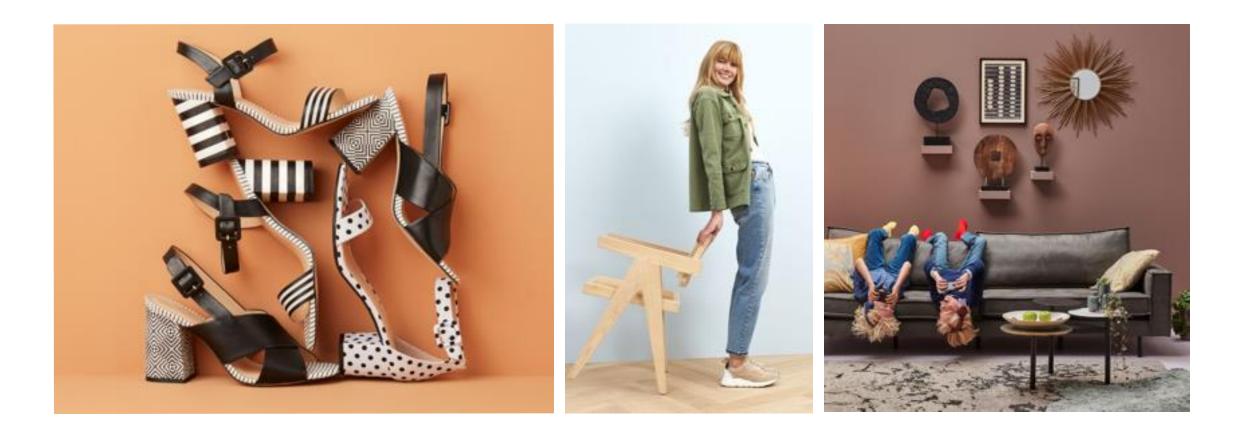


Aanbiedingen

Extra voordeel bovenop de laagsteprijsgarantie.

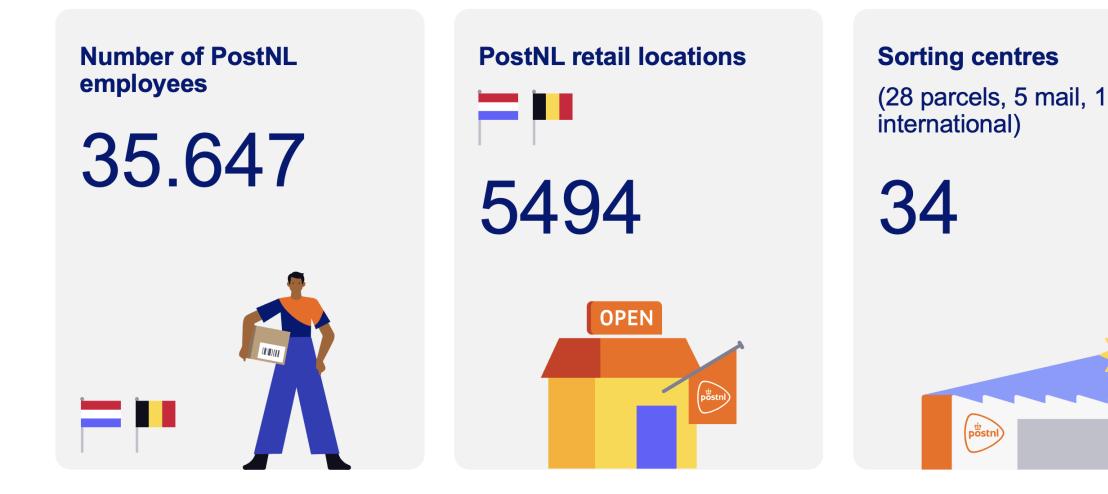
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Geen bestelkos ieldig t/m zaterd:			
STUKS	BARILLA	DOUWE EGBERTS	Bij 3 STUKS

2021 Wehkamp



2024 PostNL in figures

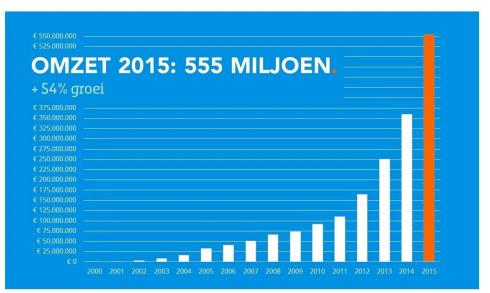
(Data: end 2022)



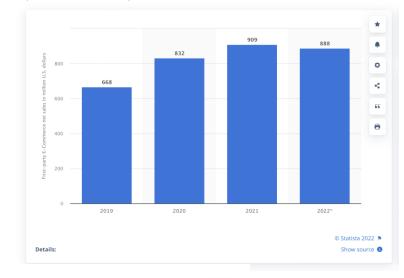


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We did something right



E-Commerce net sales of wehkamp.nl from 2019 to 2022 (*in million U.S. dollars*)

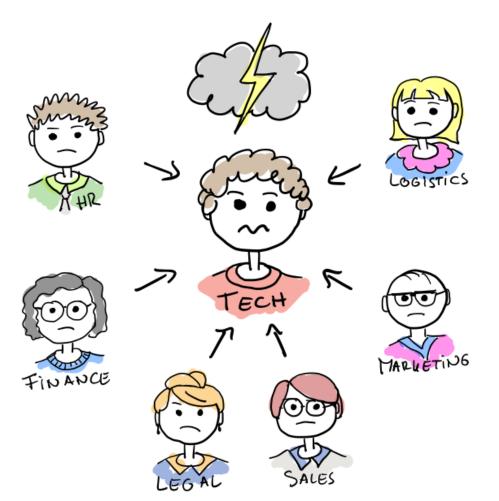


EMTÉ

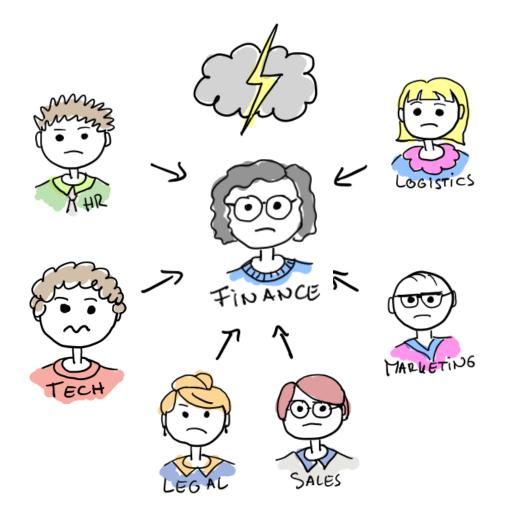




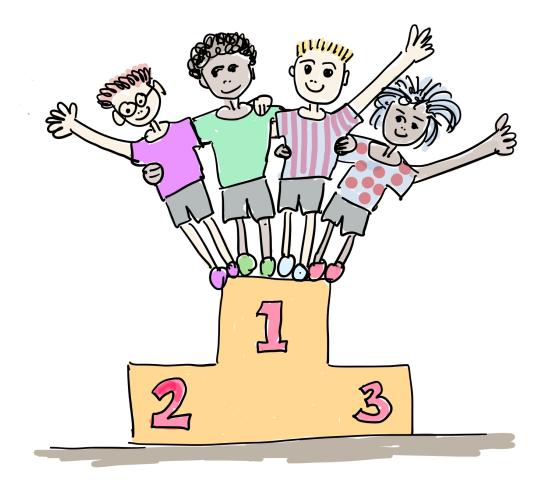
Help! I work in Tech



Help! I work in Finance



Innovatie is about soft skills



Change our view on Tech

Traditional companies

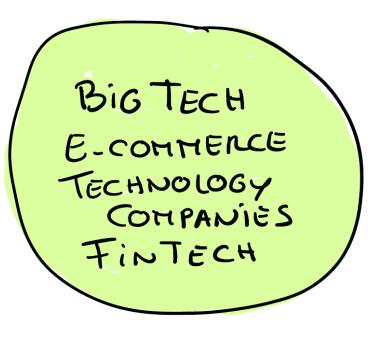


TECH = COSTS





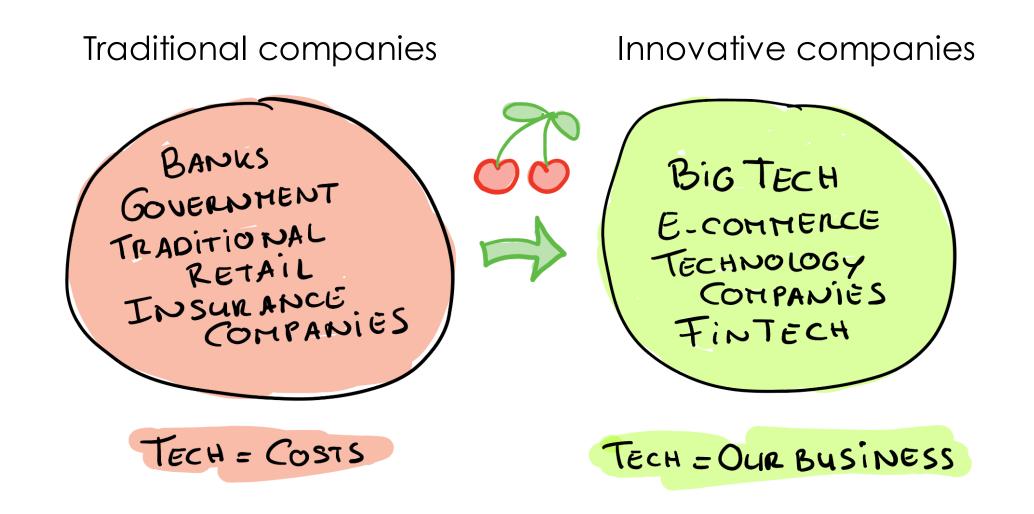
Innovative companies



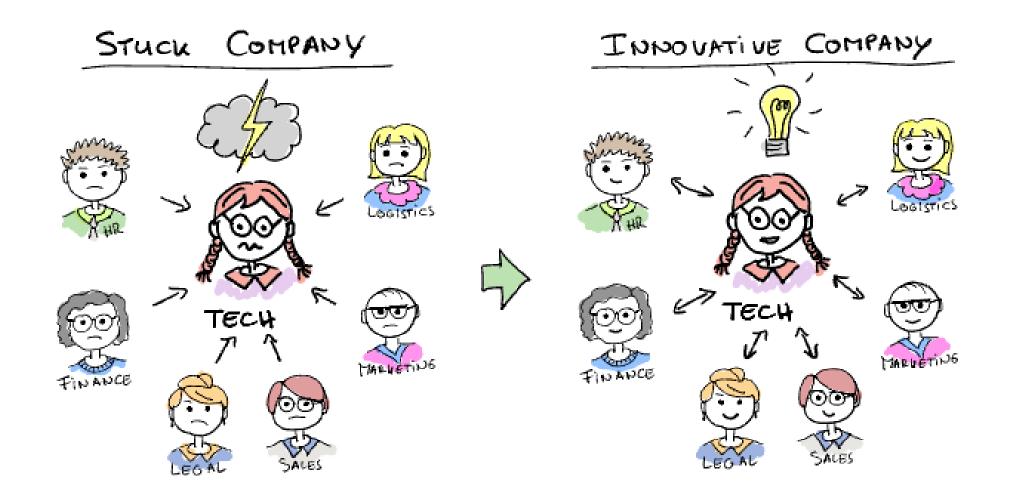
TECH = COSTS

TECH = OUR BUSINESS

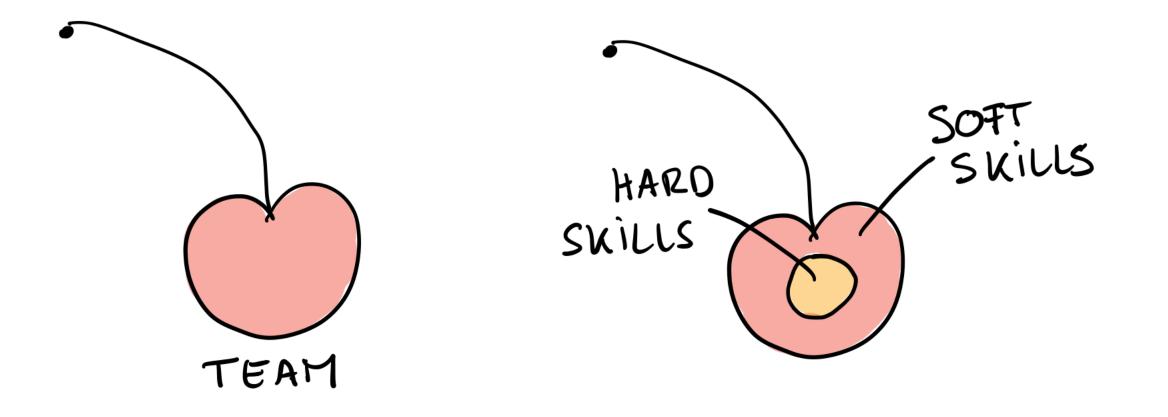
Change our view on Tech

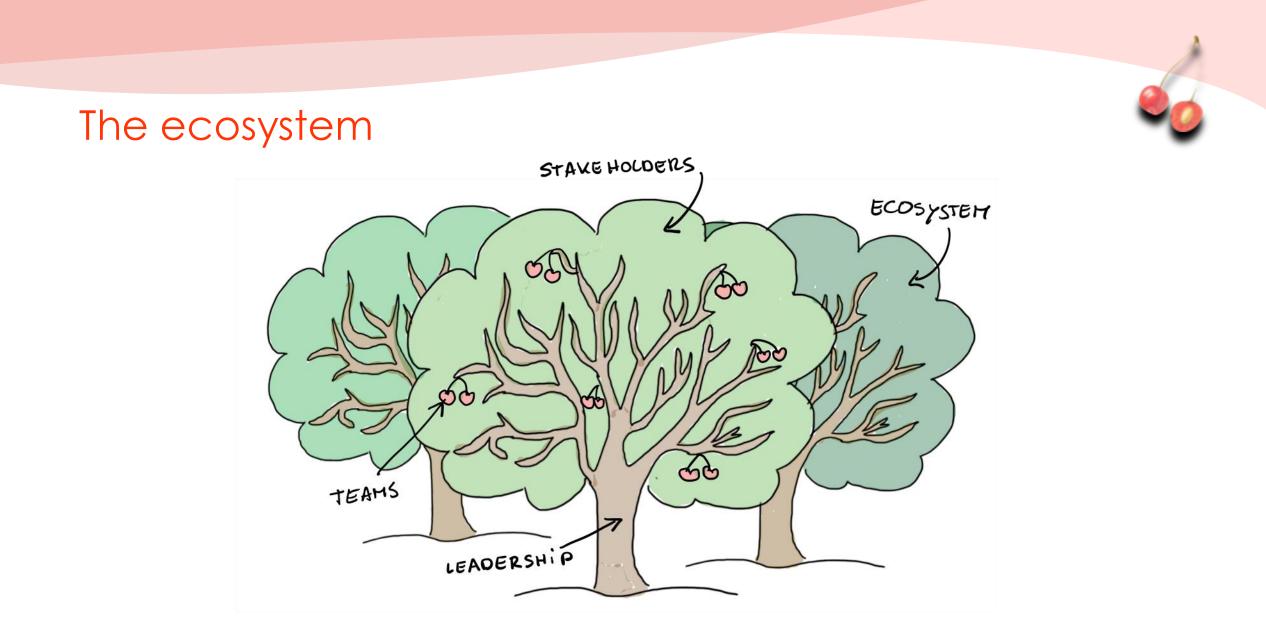


Innovation is a teamplay

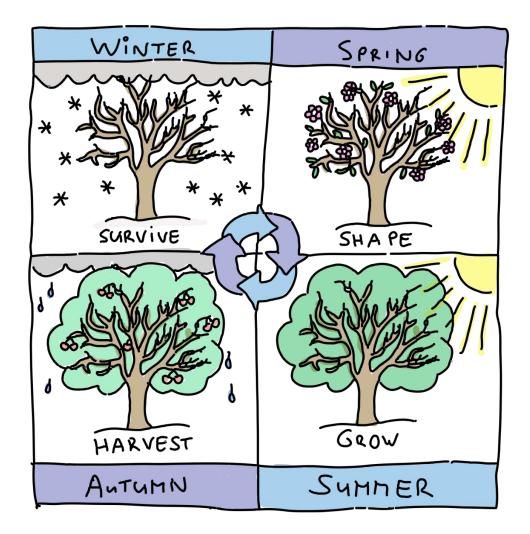


So why call it The Cherry Model?





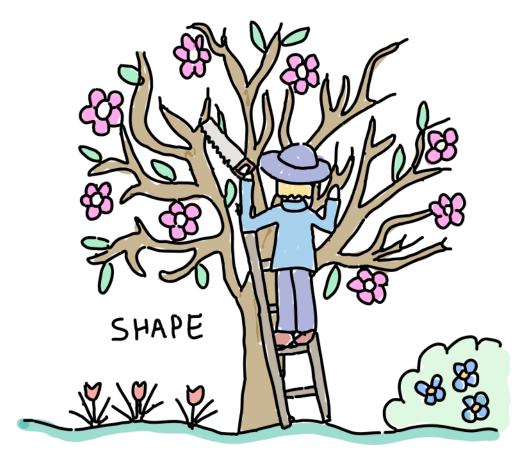
4 Seasons of Tech



Winter

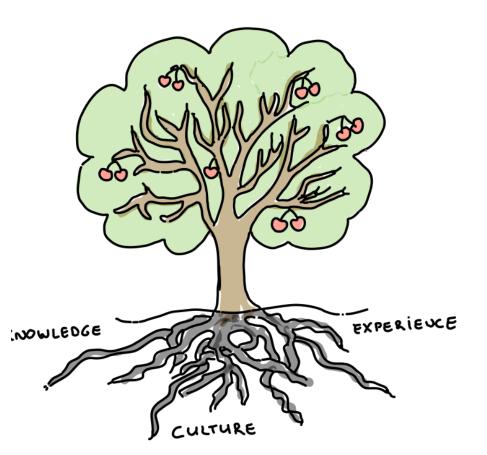


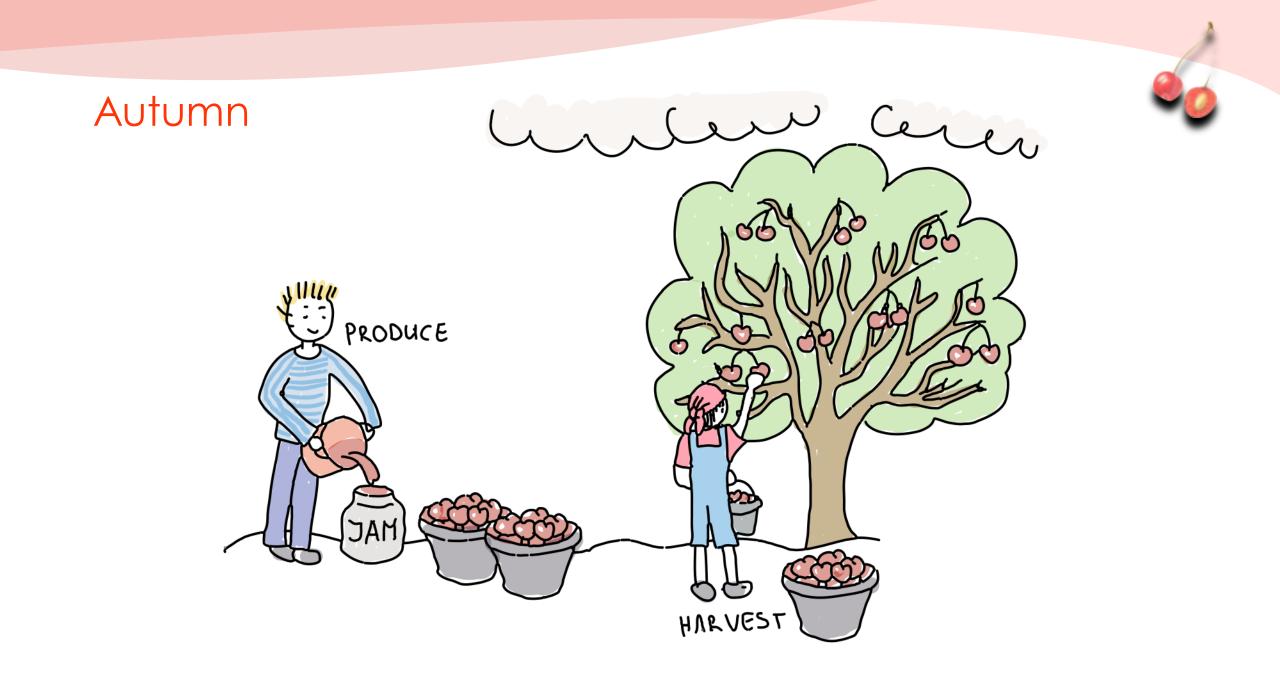
Spring



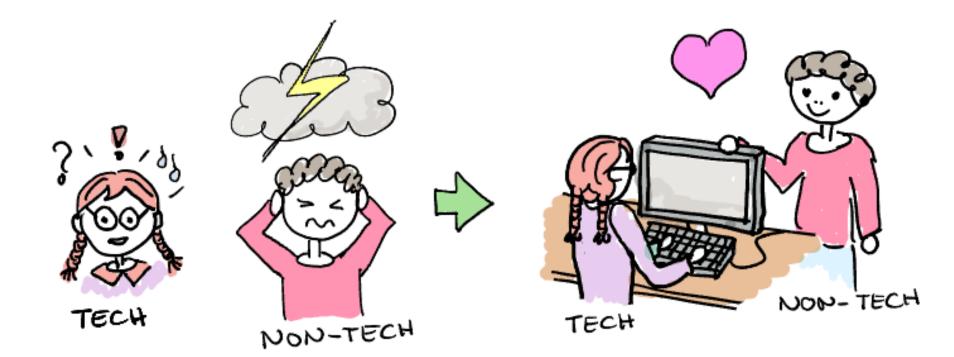
Summer







The company changed



The cherry tree will grow



